

Samuel A. Ross

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Management, communications, and training professional with 14 years of experience in a range of industries. Adept at working across management levels and all cultures, driving efficiency, collaboration, and strategic initiatives. Excels at breaking down complex issues, analyzing key factors, and identifying the best path forward. Positive mindset and results driven work ethic in stressful environments.

WORK EXPERIENCE

US ARMY – Fort Bragg, NC

Senior Operations Manager (August 2023 – Current)

Manage and coordinate travel for ~230 personnel to support military exercises, training and deployments as well as oversight of ~30 defense travel system officials.

- Oversee an annual travel budget of \$900,000 which includes building cost estimate worksheets, tracking spending, and conducting financial audits on travel/expenses
- Oversee of 10 Human Resources personnel who input, track, and manage the training statistics for ~230 personnel, giving leadership a clear picture of areas for improvement
- Trained 5 personnel to operate military tracking system for improved day to day input and tracking
- Managed and coordinated the travel of 20 personnel to support in a multi-nation exercise and coordinated with other levels of management ensuring the exercise was executed with no incidents
- Developed courses and unit-level standard operating procedures for travel, and assigned personnel to appropriate positions to oversee adherence to the joint travel regulation

Operations Supervisor (January 2020 – August 2023)

Responsible for open-source research, partner force training, and briefing high level leadership of U.S. and foreign military.

- Assisted with the establishment of a monthly, multi-week course for partner forces and taught various portions of the course resulting in enhanced capabilities for U.S. and partner forces
- Created programs of instruction as part of a larger curriculum for partner forces training resulting in improved performance and utilization of techniques during exercises
- Gathered, analyzed, and evaluated data from a variety of sources for decision making and products for operations, force protection, risk mitigation and product creation
- Coordinated and collaborated with special operation forces and international partners to conduct a multi-week course for partner forces enabling improved capabilities for all parties involved
- Developed and maintained relationships with partners while simultaneously coordinating training schedules, courses, and support to improve curriculum and interoperability among military forces

Regional Operations Training (April 2018 – December 2019)

- Extensive study in regional culture, language, history, economics and infrastructure
- Learned basic proficiency of the Russian language in six months
- Developed effective communication, negotiation, marketing, research and consumer analysis

Ross Stone – Susquehanna, PA

Production Manager (June 2006 – April 2017)

- Supervised stone production and maintained relationships with vendors
- Responsible for maintenance, repair and operation of ~10 heavy equipment and machinery resulting in minimal loss of production

Elk Mountain Ski Resort – Union Dale, PA

Terrain Park Ranger (December 2013 – March 2017)

- Assisted in the construction and maintenance of ~20 features throughout the ski resort enhancing visitor experience at the resort
- Maintained a safe environment for visitors to the ski resort with appropriate use of transportation methods, consistent monitoring of features integrity and appropriate instruction to visitors when necessary
- Responsible for customer relations

Skills

Microsoft Office Suite | SILO | Diagnostic Tools
Russian – Intermediate speaking/listening/reading/writing

Education

Johnson College – Associate Degree of Applied Science (Diesel Truck Technology)

Clearance

TS/SCI valid until July of 2025, and currently under reinvestigation for renewal